



TOSHIBA

TECHNOLOGY PARTNERSHIP

Toshiba

About Toshiba Electronics Europe GmbH

Toshiba Electronics Europe GmbH (TEE) is a global leader in storage technology, representing the European division of Toshiba Electronic Devices & Storage Corporation. For nearly 50 years, Toshiba has been at the forefront of hard disk drive (HDD) innovation, developing high-capacity, energy-efficient storage solutions tailored to meet the growing demands of data centres, enterprises, and the surveillance sector.

TEE's extensive product portfolio includes:

- **Enterprise HDDs** for cloud and hyperscale data centres
- **Performance HDDs** for mission-critical IT applications
- **NAS and Surveillance Drives** optimised for 24/7 reliability
- **Specialised HDDs** for video applications, gaming, and set-top boxes

Renowned for cutting-edge storage technology, Toshiba's drives provide exceptional reliability, resilience, and efficiency, making them a preferred choice for high-performance server solutions worldwide.

Partnership with Secure Logiq

The partnership between Toshiba and Secure Logiq ensures that customers benefit from a seamless integration of cutting-edge HDD technology with ultra-high-performance surveillance servers. By utilising Toshiba's enterprise-grade hard drives, Secure Logiq continues to deliver on its commitment to providing:

- **Fastest Performance** – Optimised storage solutions for maximum efficiency
- **Biggest Storage** – High-density Enterprise HDDs tailored for **HD surveillance**
- **Most Resilient** – Low failure rates and enterprise-grade reliability
- **Best Value** – Industry-leading storage solutions at competitive costs

Looking Ahead

As the demand for high-performance storage solutions continues to grow, Toshiba and Secure Logiq remain committed to pushing the boundaries of innovation in surveillance storage. By combining Toshiba's expertise in HDD technology with Secure Logiq's specialised surveillance hardware, the partnership will continue to deliver industry-leading performance, resilience, and value to customers worldwide.

Endurance Through Challenges

Despite industry challenges such as Brexit, COVID-19, global component shortages, and the impact of cryptocurrency on HDD supply, this collaboration has enabled Secure Logiq to maintain its 10-12 working day delivery commitment. The "Old-for-New" drive replacement program further enhances reliability, ensuring quick resolutions and seamless operations for customers.

Industry Recognition & Award-Winning Collaboration

Toshiba's partnership with Secure Logiq was recognised when Secure Logiq won the Technical Innovation Award Europe 2021 in the Surveillance HDD category as part of the Toshiba Sales Excellence Awards. The award highlights the strength of the long-standing partnership between the two companies and their joint commitment to delivering industry-leading storage solutions.

What Our Leaders Say

“ Toshiba's enterprise drives are a key component of our surveillance-optimised servers, ensuring that our customers receive the best storage solutions tailored to their unique needs. Our relationship with Toshiba has allowed us to maintain exceptional stock levels and continue our promise of fast and reliable delivery.

Ben Yoxall
Sales Director, Secure Logiq

“ Secure Logiq's experts possess a deep understanding and unwavering passion for the surveillance market. Through our partnership, we can exceed customer expectations, providing unparalleled solutions. Secure Logiq's commitment to delivering top-tier HD surveillance server applications makes them an exceptional partner.

Rainer Werner Kaese
Senior Manager, Toshiba Electronics Europe GmbH

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